

## ULTRA ACCESS

### Scaffolding Tip: Estimating / Pricing

#### Considerations / things to look out for when quoting for work

Scaffold Estimating, it seems a good career path for those scaffolders who can work out how long a scaffold takes to build, and the reasonable amount of labour to place on said project. But there are certain things to take into account, when looking either to get into estimating, or one only has a small (ex-)amount of experience pricing scaffolds.

#### Access



How much walking with materials do the scaffolders have to do to get to where the scaffold is being built?

More humping, the longer the work will take = more labour costs.

How close can the lorry get before its loaded/unloaded?

Again, adding to the manual handling time, the further it gets from the scaffold location, the more labour costs go up.

#### TG or Design



Knowing whether a scaffold build is TG, or Design as early as possible will help you more accurately price the work.

And being able to successfully demonstrate to your client why you need a Design Scaffold (which is usually more expensive) over TG would be handy too, with emails to back up your conversations for when the battle with the clients QS begins during the final invoice stage...

#### Full Job Specs



Start and finish times? Weekends available? Overtime?

Total Project Timescale? What is the full scaffold requirements? - along with other things like laydown/storage areas available on location, which again could have a pretty significant impact on your labour costs.

Full Site/Project address, with post code would be handy, if things like ULEZ and Congestion Charges will apply each day... someone needs to pay for it, and it can be the client, or come off your profit...

#### S.O.R



Having a S.O.R (**Schedule of Rates**) set up, like an Excel template, would help get many of those standard estimates out in quick-time, and if you can alter it on the go, even better.

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#### Accuracy



Measure, measure and measure again, miscalculated meterage over an entire year could mean tens of thousands of £'s lost - **and possible bonus's for the estimator**, and try to be realistic in your estimate what the average scaffold team in 2025 can get done in a day (not 1985...)

Is there special training required - if so, whos paying for it? and so on...

These are a few questions that one could ask to keep themselves right when doing scaffold estimating - and we hope you find this useful.